



City of Austin

Purchasing Department

To Whom It May Concern:

Regarding Bid # 8600MLJ1000 – Golf Cart Batteries, Battery Systems acknowledges the Material Requirements, number 4.2.1.2, stating no substitutions are acceptable. However, due to manufacturer delays, the Trojan battery requested by the City has a 9 month or longer lead time.

Battery Systems would like to respectfully offer the Centennial GC8VP, for your consideration. We can supply the alternative battery 45 days ARO, which is a significant improvement over the Trojan battery lead time. A spec sheet has been included for the Centennial battery, so you can make an educated comparison.

We understand that offering an alternate item could potentially deem us non-responsive, but we sincerely hope that you will review the Centennial battery offered and consider it. We feel this battery option is in the best interest of the City and its needs.

Thank you,

Battery Systems Inc



**PRICING SUBMITTAL
CITY OF AUSTIN
GOLF CART BATTERIES**

SOLICITATION NO.: IFB 8600 MLJ1000

BUYER: Marissa Jones

Special Instructions: Offerors must use this Pricing Submittal to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the pricing submittal shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall be responsible for transporting the batteries cores off City of Austin property and recycle the batteries at the expense of the offeror. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

CATEGORY 1 - Golf Cart Batteries

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Trojan DV 8 Volt batteries (including removal/recycling of used battery cores)	Each	350	\$ 95.36	\$ 33,376.00
Centennial GC8VP				TOTAL FOR CATEGORY 1 =	\$ 43,876.00***

*** Total price includes core charge \$30.00 per battery X 350 = \$10,500.00. See below for price breakdown

ADDITIONAL DOCUMENTS REQUIRED WITH BID SUBMITTAL	Check if attached
Offeror submitted warranty verifying compliance with minimum requirements with their offer	<input checked="" type="checkbox"/>
Offeror submitted evidence of manufacturer is a distributor of Trojan Batteries	<input type="checkbox"/>

DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED		No charge for delivery. Delivery is via Battery Systems truck.
NUMBER OF DAYS AFTER RECEIPT OF ORDER THE OFFEROR SHALL DELIVER THE ITEMS TO THE CITY:		45 days ARO
DELIVERY METHOD: <input type="checkbox"/> COMMON CARRIER (FedEx,UPS) <input checked="" type="checkbox"/> VENDOR DELIVERY		
COMPANY NAME:	Battery Systems Inc	
EMAIL ADDRESS:	bids@batterysystems.net	

\$95.36 x 350 = \$33,376.00 - Unit price x Qty = Extended price
 \$30.00 x 350 = \$10,500.00 - Core Charge x Qty = Total Core Charges
 \$33,376.00 + \$10,500.00 = \$43,876.00 - Extended price + Total Core Charges = Total Bid Price

Cores are invoiced with order and credited when cores are received.



Whether for recreation, or safety & maintenance, **Centennial Motive Power Batteries** have the power to accomplish all you want to do. Whether you need a lift, or are looking for the battery that will keep you on the links, Centennial Motive Power batteries provide deep cycling power for Golf Cars, Utility Vehicles, Telescopic Booms, Floor Scrubbers, Aerial Lifts, Pallet Jacks, and more. Whenever you need reliable, dependable, heavy deep cycling power, you can always count on Centennial Deep Cycle batteries.

Product Specifications

Brand	Centennial Motive Power
SKU	GC8VP
Length (IN)	10.25
Width (IN)	7.13
Height (IN)	11.25
Weight (LBS)	64.00
Manufacturer	Centennial Battery
Warranty (Months)	12
Core Charge	\$30.00
Manufacturer's Suggested Retail Price	\$189.99
Battery Type	Deep Cycle Battery
Group Size(s)	GC8
BCI_Group	GC8
Voltage	8
Reserve Capacity 25 Amp Draw	299
20HR Rate	165
Reserve Capacity 75 Amp Draw	100
Chemistry	Flooded Lead Acid
5HR Rate	145
UPC	703624468873
Prorated Warranty	24
Product Condition	New